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NEC/AAAE  
Presents

44th Annual  
International Aviation

# SNOW SYMPOSIUM

APRIL 24<sup>th</sup> - APRIL 28<sup>th</sup> 2010  
Buffalo, New York

**HYATT**<sup>®</sup>

2 Fountain Plaza  
Buffalo, New York 14202

**BUFFALO NIAGARA**  
INTERNATIONAL AIRPORT

**BNIA** A facility of  
the Niagara Frontier Transportation Authority

**PURPOSE:**

A heavy snowstorm can easily cost a major airport a quarter of a million dollars for snow and ice removal alone. Associated operating delays commonly multiply the cost, and the value of the time lost by air travelers is practically incalculable – but very real, nevertheless. Fortunately, these costs and delays can be minimized by sound strategies, effective equipment and efficient techniques for coping with snow, slush and ice. These elements are exactly what the annual International Aviation Snow Symposium is all about.

**LOCATION:**

HYATT REGENCY BUFFALO  
2 Fountain Plaza  
Buffalo NY 14202  
(716) 855-4943  
(Located in the heart of downtown Buffalo)

**REGISTRATION:**

\$300.00 Registration on or before April 1st  
\$325.00 Registration Fee after April 1st  
\$350.00 All Invoices/Purchases Orders  
\$100.00 single day registration fee

**ALL ATTENDEES MUST REGISTER:**

Those not pre-registered must fill out registration forms at the Conference Registration Desk during the Symposium. The hours of registration are in your program.

**ALL COMPANIES:**

In addition to registration fees, companies (Dealers, Consulting Firms, Service Organizations, etc.) who do not require a booth must also pay an additional \$350.00 business fee.

The NEC/AAAE is a corporation.  
The identification Number for tax purposes is  
04-2734-209.

**CANCELLATIONS AND REFUNDS:**

Cancellation of pre-registrations with two weeks' notification are subject to a \$50.00 administrative fee. Any cancellations during or after the conference are non-refundable. Anyone who is registered but cannot attend may send a substitute.

## **PASSPORTS:**

If you plan on attending the Niagara Falls Tour **PROPER IDENTIFICATION WILL BE REQUIRED. U.S. Border Crossing Requirements Have Changed-Make sure you are compliant today! Simplify your travel checklist! Visit [www.getyouhome.gov](http://www.getyouhome.gov) which is the website of the Western Hemisphere Travel Initiative.**

As of June 1, 2009 U.S. citizens returning home from Canada, Mexico, the Caribbean or Bermuda, by land or sea, are now required to present one of the travel documents below.

- > **U.S. Passport** – This is an internationally recognized travel document that verifies a person’s identity and nationality. It is accepted for travel by air, land and sea.
- > **U.S. Passport Card** – This is a new, limited-use travel document that fits in your wallet and costs less than a U.S. Passport. It is only valid for travel by land and sea.
- > **Enhanced Driver’s License (EDL)** – Several states and Canadian provinces are issuing this driver’s license or identification document that denotes identity and citizenship. It is specifically designed for cross-border travel into the U.S. by land or sea.
- > **Trusted Traveler Programs** – NEXUS, FAST/Express and SENTRI enrollment cards are issued to pre-approved travelers and can be used at ports of entry.

## **TRANSPORTATION:**

Shuttle service (fee required) is available from Buffalo Niagara Int’l Airport to the Hyatt Regency Buffalo. Courtesy phones are located at the Airport’s lower (Arrivals) level.

## **ATTIRE**

Most attendees wear casual clothes to sessions and workshops. For the more formal events (the Ice Breaker, Balchen/Post Awards Luncheon and the Farewell Banquet), participants may want to wear sport coats and ties. If you’re attending the tour of Niagara Falls, please dress comfortably and bring along something warm in case of cool/damp weather.

## **NO SMOKING**

New York State regulations prohibit smoking in public meeting areas. Please refrain from smoking during all sessions.

**GENERAL INFORMATION:**

For further information call:  
Tina Harris (716) 630-6061  
FAX: (716) 630-6070  
Email: Cynthia\_Harris@nfta.com

**IDEA CORNER**

The International Aviation Snow Symposium will again conduct an IDEA CORNER fashioned after the American Association of Airport Executives' Idea Corner held at the Annual Conference each year.

Open to anyone in airport management, operations or maintenance, your IDEA should relate to a winter weather condition at an Airport such as snow or ice removal, equipment modification or new equipment made exclusively by entrant and not by a manufacturer, devices to better measure runway or airport weather conditions, etc. Judging will be by ballot during the Snow Symposium. First place will receive \$200, second place will receive \$100 and third place will receive \$50.

**ENTRY REGULATIONS:**

Only 22" by 28" poster board (readily available in most stationery stores) may be used. The board will require no easel or special rigidity as it will be hung on its vertical axis by means of hooks (provided at the conference) along with the other entries against the wall. Only three things may appear on the poster board.

1. Typed or printed descriptions of the IDEA – description will be limited to one page and cannot exceed more than one-half of the poster board surface.
2. An actual example of the IDEA – said example will be limited to size of not more than two-thirds of the poster board surface. If the example is too heavy or large to be mounted on the poster board, then a photo (or series of photos) again not to exceed two-thirds of the poster board surface, may be submitted.
3. The identity of the airport centered at top or in right hand top corner, and name of individual (if desired) underneath. All entries should be delivered to the Registration Desk by 4:00 PM on Sunday, April 25, 2010. All posters will be available for return after 11:00 AM on Wednesday, April 28, 2010. Although attendance at the conference is urged, those who cannot attend may submit entries by contacting: Tom Long, Pittsburgh International Airport at (412) 472-3676.

## **LEGACY EQUIPMENT AWARD**

The International Aviation Snow Symposium will be conducting the Legacy Equipment Award. This award shall be presented for the oldest and currently active piece of airfield snow removal equipment in service at an airport in attendance at the event excluding committee members.

Judging will be based on the age of the equipment presented. In the event of a tie, quality of the presentation shall be decided upon by the IASS program committee.

### **PRESENTATIONS/SUBMITTALS:**

PLEASE DISTINGUISH FROM IDEA CORNER BY PRINTING AT TOP OF POSTER BOARD "**LEGACY EQUIPMENT AWARD**" FOLLOWED BY NAME OF AIRPORT AND NAME OF PERSON SUBMITTING THE PRESENTATION

1. Presentations shall be affixed to a 22" by 28" rigid poster board.
2. A one page description/history of the machine shall be typewritten with the year, make, model, and any significant attachments or uses.
3. The subject equipment must be currently in service and ready for use.
4. Subject equipment shall be considered and/or classified as an airfield snow removal unit.
5. Provide a color action photo from this year's snow season, and a minimum of two color static photos.
6. Provide verification of age or date in service. This verification can be a copy of the Certificate of Origin, Official Property Records, photo of dated identifying nomenclature off of the machine. Include miles and hours (if possible) accrued on the unit.

*All entries must be delivered to the Registration Desk by 4pm on Sunday, April 25, 2010. All posters will be available for return after 11:00 am on Wednesday, April 28, 2010.*

**44th ANNUAL  
INTERNATIONAL AVIATION SNOW SYMPOSIUM  
BUFFALO, NEW YORK  
APRIL 24th – 28th 2010**

**SATURDAY – APRIL 24, 2010**

- 7:00 AM **ASOS CLASS REGISTRATION**  
(Rooms 103 - 104 Convention Center)
- 8:00 AM – 4:00 PM **ASOS TRAINING  
– BASIC AND ADVANCED CLASSES**  
(Rooms 103 - 104 Convention Center)
- 9:00 AM – 4:00 PM **IASS REGISTRATION**  
(Room 102 Convention Center)

**SUNDAY – APRIL 25, 2010**

- 8:00 AM – 12:00 PM **ASOS TRAINING  
– BASIC AND ADVANCED CLASSES**  
(Rooms 103 - 104 Convention Center)
- 1:00 PM – 8:00 PM **IASS REGISTRATION**  
(Room 102 Convention Center)
- 12:00 PM – 1:00 PM **MODERATORS' LUNCHEON**  
(Workshop Moderators Only – Please)
- 1:00 PM – 2:30 PM **IASS COMMITTEE MEETING**  
(Committee Members Only – Please)
- 3:00 PM – 4:30 PM **NEC/AAAE MEETING**  
(All Invited)
- 5:30 PM – 7:00 PM **ICE BREAKER WITH EXHIBITORS**  
(Exhibit Hall)

**MONDAY – APRIL 26, 2010**

- 6:30 AM – 8:00 AM **BREAKFAST**  
(Ballroom)
- EXHIBIT AREA OPEN – 9:00 AM - 5:00 PM**
- 7:00 AM – 4:00 PM **IASS REGISTRATION**  
(Room 102 Convention Center)

|                     |  |
|---------------------|--|
| 8:30 AM – 9:00 AM   | <p><b>OPENING REMARKS</b></p> <ul style="list-style-type: none"> <li>• Lawrence M. Meckler, NFTA Executive Director</li> <li>• Steve Korta, NEC/AAAE President</li> <li>• Tom Dames, BNIA Airfield Superintendent, Chairman/IASS</li> </ul>  |
| 9:00 AM – 10:00 AM  | <p><b>GENERAL SESSION I</b><br/> “Runway Condition Reporting”<br/> Airport view and Pilot’s view<br/> Gary Kogut, Oshkosh Truck Corp., Moderator<br/> Scott Klein, Chief Pilot, Continental Airlines<br/> John Youskauskas, Net Jets Corporate Pilot<br/> Shannon Oldfield, Field Maintenance, Cincinnati<br/> Northern Kentucky Int’l Airport<br/> Bill DeGraw, Director of Operations,<br/> Elmira/Corning Regional (NY) Airport</p> |
| 10:00 AM – 11:00AM  | <p><b>COFFEE WITH EXHIBITORS</b><br/> (Exhibit Hall)</p>   |
| 11:00 AM – 2:00PM   | <p><b>HANDS ON DRIVER TRAINING WORKSHOP</b><br/> (Convention Center, Second Floor)<br/> Grab and Go lunch on the floor</p>   |
| 11:00 AM – 11:45 AM | <p><b>GENERAL SESSION II</b><br/> “Photometric Testing-How Bright Are Your Lights and Signs?”<br/> Mark Philpot, Metro Washington<br/> Airports Authority, Moderator<br/> David Rainey, VP Airport Systems Development,<br/> Navaid Lighting Associates, Inc.</p>  |
| 12:00 PM – 1:30 PM  | <p><b>LUNCH WITH EXHIBITORS</b><br/> (Exhibitor Hall)</p>  |
| 2:00 PM – 3:00 PM   | <p><b>GENERAL SESSION III</b><br/> “Balchen-Post Award Winners-How They Did It”<br/> Tom Long, Pittsburgh International Airport, Moderator<br/> Robert Lynch, Boston Logan International Airport<br/> William Crowley, Boston Logan International Airport<br/> Arthur Brickley, Boston Logan International Airport<br/> Marty Piette, Muskegon County Airport, (MI)</p>  |
| 3:00 PM - 5:00 PM   | <p><b>VISIT WITH EXHIBITORS</b><br/> Ice Cream Social</p>  |
| 4:30 PM             | <p><b>EXHIBITOR DRAWING</b><br/> (Exhibit Hall)<br/> <b>MUST BE PRESENT TO WIN</b></p>   |
|                     | <p><b>DINNER ON YOUR OWN</b></p>   |

## TUESDAY – APRIL 27, 2010

6:30 AM – 8:00 AM **BREAKFAST BUFFET**  
(Ballroom)

### EXHIBIT HALL OPEN – 9:00 AM to 3:00 PM

8:00 AM – 4:00 PM **IASS REGISTRATION**  
(Room 102 Convention Center)

8:30 AM – 9:45 AM **GENERAL SESSION IV**  
"Changes in Advisory Circular"  
Steve Korta, Hartford-Brainard Airport, Moderator  
Mike O'Donnell, Director, FAA-Office of Airport  
Safety Standards

9:45 AM – 10:30 AM **COFFEE WITH EXHIBITORS**  
(Exhibit Hall)

10:30 AM – 11:15 AM **WORKSHOP I**  
Snow Removal At Your Airport

11:30 AM – 12:15 PM **CORPORATE APPRECIATION LUNCHEON**

12:30 PM – 1:45 PM Key Note Speaker  
Captain Alfred C. "Al" Haynes  
"TEAMWORK IN CRISIS  
THE STORY OF FLIGHT 233"

1:45 PM – 3:00 PM **FINAL VISIT WITH EXHIBITORS & DRAWING**  
Must be present to win @ 2:30 PM

3:00 PM – 3:45 PM **WORKSHOP II**  
"Get'er Done or Take a Break"  
Managing Risky Operations During a Storm

4:00 PM – 5:30 PM **G-15 MEETING**  
Build Your Dream Piece of Equipment.  
Members & Visitors welcome

4:00 PM **NIAGARA FALLS TOUR**  
– **Buses will depart promptly at 4:00PM**  
Buses leave from front of Hotel.  
(corner of West Huron and Pearl Street)

**DINNER ON YOUR OWN**

**WEDNESDAY – APRIL 28, 2010**

- 6:30 AM – 8:00 AM **BREAKFAST BUFFET**  
(Ballroom)
- 8:30 AM – 10:00 AM **GENERAL SESSION V**  
"Snow Removal from the Shoulders"  
Ken Pietrowski, JFK International Airport,  
Moderator  
George Legarreta, FAA-Office of Airport Safety  
and Standards  
Steve McKeown, Eagle Integrated Solutions Inc.  
Bill Myslik, Myslik Inc.  
Roger Huot, Fortbrand Services Inc.  
Andre Boutin, Joe Johnson Equipment Inc.
- 9:00 AM – 12:00 PM **IASS REGISTRATION**  
(Room 102 Convention Center)
- 10:30 AM – 12:00 PM **WORKSHOP BREAKOUT SESSIONS**  
OPEN DISCUSSION – Anything Snow  
1. Large  
2. Medium  
3. Small  
4. Military
- 12:30 PM – 2:00 PM **BALCHEN/ POST AWARDS LUNCHEON**  
Idea Corner Winner  
Legacy Equipment Award
- 2:00 PM – 5:00 PM **NETWORKING WITH YOUR PEERS**  
(Convention Center)
- 5:30 PM – 7:30 PM **FAREWELL RECEPTION**  
Something Everyone Talks About—Don't Miss It!!!  
(Grand Ballroom Convention Center)

## **COMMITTEE MEMBERS:**

### **FOUNDING HONORARY CHAIRMAN**

Col. Bernt Balchen, USAF  
October 23, 1899 – October 17, 1973

### **FOUNDING HONORARY CHAIRMAN**

Wilfred M. "Wiley" Post, Jr., A.A.E.  
February 21, 1914 – November 19, 1996

### **CHAIRMAN EMERITUS**

Robert J. Nowak  
April 1986 – April 2009

### **CHAIRMAN**

Thomas Dames, Airfield Superintendent  
Buffalo Niagara International Airport

### **AIRFIELD COORDINATOR**

David Macy  
Buffalo Niagara International Airport

### **EQUIPMENT/PRODUCTS COORDINATOR**

Jerry Mikolajek  
Buffalo Niagara International Airport

### **COMMITTEE COORDINATOR**

Tina Harris  
Buffalo Niagara International Airport

### **PROGRAM REGISTRATION COMMITTEE**

Tina Harris  
Buffalo Niagara International Airport

Sue Hayden  
Niagara Frontier Transportation Authority

Linda A. Francis  
Buffalo Niagara International Airport

Sue Gallagher  
Buffalo Niagara International Airport

## **WORKSHOP COMMITTEE**

Terry Goralski, Chairman  
South Bend Regional Airport

Buddy Comeau, A.A.E. Co-Chairman  
Boston Logan International Airport, MA

## **EQUIPMENT/PRODUCTS COMMITTEE**

Todd Rushing  
Sherwin Industries  
Modlithian, VA

Ron Silvernail  
Meyer Products  
Chesterland, OH

Tony Myhra  
Cryotech Deicing Technology  
Fort Madison, IA

Alan Stearn  
Fortbrand Services, Inc.  
Plainview, NY

## **PROGRAM COMMITTEE**

Chairman  
Thomas Dames

Vice Chairman  
Thomas E. Long  
Pittsburgh International Airport, PA

Bruce Frack  
Lehigh-Northampton Airport Authority  
Allentown, PA

Bill Hopper  
Pease International Airport  
Portsmouth, NH

William Lander  
City of Bangor Airport Department, ME

George Legarreta  
FAA-Washington, DC  
Queensburgh, NY

**BALCHEN/POST AWARDS COMMITTEE**

Alex M. Kashani, A.A.E.  
Chairman

John Collins  
Aircraft Owners and Pilots Association

Paul McGraw  
Air Transport Association

Bruce Landry  
Federal Aviation Administration

Jeffrey H. Gilley  
National Business Aviation Association

Liam Connolly  
Regional Airline Association

Roberto Albarracin  
Air Line Pilots Association

Benny Benedyk  
U.S. Department of Defense

Richard P. DeiTos, Jr.  
Metro Washington Airlines Committee

**NORTHEAST CHAPTER OFFICERS**

Steve E. Korta, A.A.E.  
President

Alfred Pollard, A.A.E.  
Vice President

Rebecca L. Hupp, A.A.E.  
Treasurer

Wayne S. Pennell, C.M.  
Secretary

Marshall B. Stevens, A.A.E.  
Immediate Past President

Richard J. Williams, A.A.E. West Milford, NJ  
Executive Secretary

## Notes